

ECA GROUP awarded two new contracts for ground robots, for more than €3 million – first successes for the CAMELEON LG robot in Canada and France

ECA GROUP recently won two contracts to supply its new-generation ground robots, CAMELEON LG, to the Armed Forces of Canada and France.

The first contract was awarded in France as part of the SCORPION land vehicle acquisition program, which aims to modernize the capabilities of ground troops in collaborative combat. After conducting technical and operational assessments via three different bodies (DGA TT¹, STAT² and SIMMT³), the DGA (French Defense Procurement Agency) placed an order for 56 robots with NEXTER Group. As part of this order, ECA GROUP will supply 38 CAMELEON LG robots, launched in early 2019. The first batches will be delivered in June 2020, and the delivery will be completed in early 2021. This new order indicates renewed confidence following the contract of more than €30 million announced in early 2018 for the delivery of more than 50 IGUANA robots as part of the French SMINEX program (see [press release](#) dated January 10, 2018).

Over the last six years, Canada has been using the COBRA Mk2 mini ground robots produced by ECA GROUP. After assessing the technical and operational performance of several competitors, Canada also chose the CAMELEON LG for its mine-clearance missions. Alongside NEXTER, ECA GROUP will supply the Canadian Department of National Defense and the Canadian Armed Forces with nine of these unmanned ground vehicles (UGVs), and four others as an option. The first delivery is scheduled for April 2020.

ECA Group is currently competing in several other calls for tender in Europe and Asia, which could represent attractive prospects for its ground robotics business.

About the CAMELEON LG robot

The CAMELEON LG is a UGV (Unmanned Ground Vehicle) developed based on the CAMELEON platform in 2018 and marketed in early 2019. This new-generation robot benefits from ECA GROUP's more than 15 years of expertise in UGVs. It meets the new operational needs of military and security units, which require lightweight, compact and particularly resistant equipment. Lightweight (12 kg) but versatile (payload of 15 kg), the CAMELEON LG robot can be equipped with a manipulator arm (lifting capacity of 4.5 kg) or sensors (laser range finder, radiological sensor, chemical sensor, thermal camera, etc.) to meet the needs of the mission (mine clearance, reconnaissance) with a radius of action up to 500 meters and a capacity to climb 45-degree slopes. Resistant (IP65) to dust, water and shocks it can be thrown during its deployment to limit the vulnerability of the operator or to reach inaccessible places such as windows, balconies, low walls, terraces, caves, cliffs, etc. This resistance is also an asset during its transport, the CAMELEON LG can be loaded in all types of military vehicles without any storage box. Operational in only 3 minutes, the deployment of the CAMELEON LG is simple and fast meeting all responsiveness needs of a tactical mission.

¹ DGA for land-based tactics

² Land Forces Technical Section

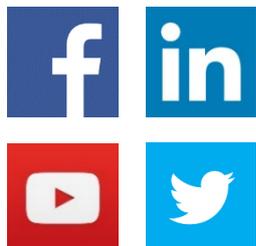
³ Integrated Structure to Maintain Ground Equipment in Operational Condition



Financial calendar

Third-quarter 2019 revenue: October 24, 2019 (before the stock market opening)

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Forward looking-statement

This press release could contain statements on past events and forward-looking statements including statements regarding future goals or targets. Forward-looking statements reflect current expectations for results and future events.

Such forward-looking statements and targets depend on known and unknown risks, uncertainties and other factors that may cause actual results, performance or events to differ materially from those anticipated herein. All these risks and uncertainties could affect the Group's future ability to achieve its targets. Risks, uncertainties and other factors that could cause actual results to differ materially from the results anticipated in the forward-looking statements and targets include, among other things: the risks and uncertainties mentioned in the press release; the strength of competition; the continuing growth of the market; currency fluctuations; interest rate fluctuations; raw material price fluctuations; armed conflicts or political instability; control of costs and expenses; changes in tax legislation, rules, regulation or enforcement; our ability to successfully keep pace with technology changes; our ability to attract and retain qualified personnel and key personnel; the evolution, interpretation and uniform application and enforcement of International Financial Reporting Standards (IFRS), according to which we prepare our financial statements; supply chain and manufacturing bottlenecks; the performance of our business partners (subcontractors, agents, suppliers, etc.).

Some of these risk factors are set forth and detailed in our Document de référence (Registration Document including the annual financial report filed with the French Autorité des Marchés Financiers). This list of risks, uncertainties and other factors is not limitative. Other non- anticipated, unknown or unforeseeable factors could also have material adverse effect on our targets.

ECA Group

Recognized for its expertise in robotics, automation systems, simulation and industrial processes, the ECA Group has been developing complete, innovative technological solutions for complex missions in hostile and confined environments since 1936. Its product offering is designed for an international client base that is demanding, both in terms of safety and effectiveness. The Group's main markets are in the defense, maritime, aeronautics, simulation, industrial and energy sectors.

In 2018, the Group reported revenue of €102.1 million across its three divisions: Robotics, Aerospace and Simulation.

The ECA Group is a Groupe Gorgé company.

The ECA Group is listed on Euronext Paris Compartment C.
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